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## **Nationwide Exchange Services and Cole Taylor Bank Introduce Significant New Services for 1031 Tax-Deferred Exchanges.**

**Influential Chicago Tax Attorneys, Accountants and Title/Escrow Professionals Learn How to Better Serve Their Clients in a \$200 Billion Financial Sector.**

ROSEMONT, IL & CUPERTINO, CA. – Jan. 25, 2006–Cole Taylor Bank, one of Chicago’s largest independent banks specializing in serving closely held businesses, and Nationwide Exchange Services (NES), a leading qualified intermediary for tax-deferred exchange services and products, are hosting a private event this evening at The Standard Club in The Loop. Top financial service professionals from the Chicago area, including tax attorneys and wealth management advisors, will gather to learn how they and their clients can take advantage of a set of innovative solutions and standards designed to improve the way 1031 tax-deferred exchanges are conducted.

At tonight’s event, NES presents its customer-driven service and product platform, including the NES Personal Account Portal, which gives customers 24/7 visibility of their account activity, the NES Partner Portal featuring easy access to training, important industry updates and up-to-the-minute client account information, plus state-of-the-art data privacy and protection, accelerated transaction processing and competitive fee structures. This offering helps explain why Cole Taylor Bank (a preferred escrow bank for NES in the Midwest) recently formed a strategic alliance with NES to better service its 1031 exchange customers’ needs, and why a number of leading legal and title/escrow service providers in the Chicago area will soon be announcing their own strategic partnership with NES.

Guest speaker Len Walter, the voice of Chicago business from WBBM Newsradio 780, points out, “What we have here is a much needed upgrading of some rather antiquated business systems and fluctuating standards and customer services within a significant financial sector, representing billions of dollars and tens of thousands of transactions annually.”

“We see tonight’s event as kicking off a new era in the way 1031 tax-deferred exchanges are conducted in the Chicago area, with improved speed and accuracy, solid protection and financial security, lower service fees and better overall customer service,” affirms Scott Nathanson, Senior

Vice President, Central U.S. Operations for Nationwide Exchange Services. "Over the next few weeks, we'll be announcing partnership alliances with a number of the best legal, financial and real estate service providers in this region of the country who realize the importance of 1031 exchanges for their business and their clients."

### **About Nationwide Exchange Services**

Nationwide Exchange Services ([www.nationwide1031.com](http://www.nationwide1031.com)) is a leading Qualified Intermediary for tax-deferred 1031 exchanges. Since 1990, NES has conducted thousands of successful 1031 exchange transactions across the nation. Today, NES is applying advanced technologies and secure business processes to deliver the highest standard of financial security, visibility and customer service to establish a new standard for products and services in 1031 tax-deferred exchanges.

### **About Cole Taylor Bank**

Cole Taylor Bank, a subsidiary of Taylor Capital Group, Inc. (NASDAQ: TAYC), is a dedicated business bank with \$3.1 billion in assets. The company operates 11 banking center locations throughout the greater Chicago metropolitan area and provides a full range of financial services to closely held businesses and the people who own and manage them. Cole Taylor Bank is a member of the FDIC and is an Equal Housing Lender.